

**QUIPP SELLS A NewsCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM TO THE RECORD-EAGLE IN TRAVERSE CITY (MI), A MAILROOM SYSTEM TO NOTITARDE IN VALENCIA, VENEZUELA, AND RECEIVES GREAT REVIEWS FROM HAPPY QUIPP CUSTOMERS**

**THE RECORD-EAGLE, A CNHI NEWSPAPER, PURCHASED A NewsCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM FROM QUIPP, WHICH WAS INSTALLED ON SUPER BOWL SUNDAY IN TRAVERSE CITY, MI**

NewsCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM provides product integrity through programmable software that tracks misses, doubles, rejects, and unopened jackets; provides flexibility to back-up repair, reject, feather, or back up; and, provides for complex zone control, real time monitoring, and management diagnostics.

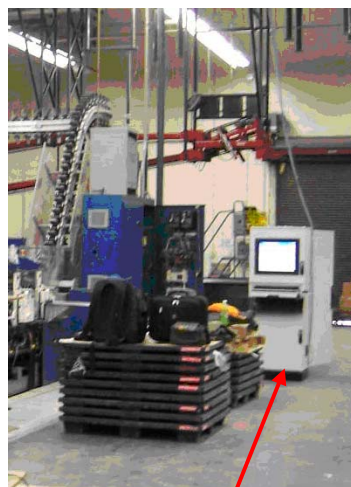
NewsCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM components consist of the following:

- PC Based Windows XP Operating System; Includes Computer, Keyboard, 19" Touch Screen Monitor and Modem
- Adaptive Microsystems Electronic Message Center Display
- Dust Shield Protective Cabinet
- ONE WEEK of Start-up and Training.

*The Record-Eagle, Traverse City, MI*



*I/O Side of Cabinet*



*New Control Cabinet*





**NEWSCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM** technology includes the ability to process and deliver sophisticated insert packages and control downstream equipment for label, stacking, bundle, and distribution integrity.

**NEWSCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM** is easily installed in the field and can support numerous inserting technologies.

For a complete list of benefits and features or to schedule a demonstration of the **NEWSCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM**, please contact us at [news@quipp.com](mailto:news@quipp.com) or call your Quipp Regional Sales Manager today.

The screenshot displays the NewsCom 6.0 software interface. At the top, a 'Simulation' bar shows a sequence of jobs (A, B) and stations (10, 8, 6, 4, 2, 9, 7, 5, 3 b, 1) with various status indicators like 'Emotv', 'Filed', 'Double', 'Miss', 'Non-demand', and 'Silenced'. Below this, the 'Job Detail' section for 'Job ID: R001' is active, showing 'Internal ID: 1', 'Route ID: R001', and 'Name: West'. It includes 'Times' (Start: 09:12:43, Duration: 0:00:42) and 'Alter Demand' controls. A 'Counts' table shows Demand (20,200), Started (88), and other metrics. An 'Inserts' table lists items like Jacket, Walgreens, and Airport Parking. On the right, a 'Stopped' control panel has buttons for 'Run', 'Stop', 'Faster', 'Slower', 'Clutches Operate Normally', 'Job Mode Continuous', 'Hold', and 'Next'. A 'Current Job' summary shows 'R001 West' with a 'Demand' of 20,200 and 'Start Remain' of 20,112. The bottom status bar shows '9/5/2006 9:08:54 AM' and 'Version 6.0.3 09:13:33'.

**NEWSCOM® 6 INSERT MANAGEMENT CONTROL SYSTEM  
SCREEN SHOT**

## NOTITARDE PURCHASED MAILROOM SYSTEM FROM QUIPP

The newspaper Notitarde purchased a Quipp Twin-Trak Belt Conveyor System, along with two (2) Quipp Model 500W Stackers and a complete Quipp Bundle Distribution System to automate their mailroom facility. Their Sunday Circulation is close to 100,000 copies.

The system will be installed in the second quarter in Valencia, Venezuela.

Carlos Reyes, Quipp's Project Engineer, Rick Korest, Quipp's Sr. Software Engineer and Christer Sjogren, Quipp Executive VP, visited the newspaper in January.



From Left to Right:  
**Christer Sjogren**, Quipp Executive VP  
**Ing. Jorge H. Rojas B.**, Notitarde Operations Manager  
**Veronica Falcon Dominguez**, Notitarde Purchasing Manager  
**Carlos Reyes**, Quipp Project Engineer

## Some of our Happy Customers! Lansing (MI) State Journal (Gannett)



***The Lansing State Journal***, a Gannett newspaper, purchased their first Quipp Packman Packaging System in September 2005.

Left (in white shirt):  
**Dan Jones**,  
Distribution Manager

Right: **Larry Maynard**,  
Dayside Supervisor.

**"Since we have installed the Quipp Packman, we have seen at least a 15% increase in production when running the Sunday Comic Packs".**

**Larry Maynard**  
Dayside Supervisor

**"Now with the Quipp Packman installed, we have greatly reduced the downstream wrapping and strapping issues which had previously slowed the overall production time".**

**Dan Jones**  
Distribution Manager

## Some of our Happy Customers! South Bend (IN) Tribune



From left to right:  
**Tim Headley** - Maintenance Manager  
**Gisele Wittling** - Assistant Dayside Packaging Manager  
**Ed Stokes** - Dayside Packaging Manager

In September 2005, *The South Bend (IN) Tribune* purchased five (5) Quipp Packman Packaging Systems, three (3) Quipp Model 500C Stackers, and a Quipp Bundle Distribution System consisting of five (5) tielines and over fifteen (15) mattetop, rollerslat, and spiral conveyors.

## Some of our Happy Customers! The Tampa Tribune



Above: Michelle Peterson, 3<sup>rd</sup> floor mailroom  
The Tampa Tribune, Tampa, Florida

***The Tampa Tribune, a Media General newspaper, has been a Quipp customer for many years and over these years has purchased four (4) Quipp Model 351 Stackers, eight (8) Quipp Model 401 Stackers, ten (10) Quipp Model 501 Stackers, seven (7) Quipp Vipers, two (2) Quipp Packman Systems and a variety of floor conveyors.***

*Quipp, Inc., through its operating subsidiary, Quipp Systems, Inc., offers a complete line of reliable mailroom equipment. The Quipp and Newstec brands provide a wide range of equipment, systems, controls and service solutions.*



The Intelligent Post Press Solution

[www.quipp.com](http://www.quipp.com)