

QUIPP SELLS A COMPLETE INSERTING & PACKAGING SYSTEM TO *THE LONGVIEW NEWS-JOURNAL* & ANNOUNCES OTHER RECENT ORDERS, INCLUDING 11 QUIPP STACKERS & 11 QUIPP VIPERS TO *THE NEW YORK TIMES*, SIX (6) QUIPP STACKERS TO *THE NEWS & OBSERVER* IN RALEIGH (NC), AN INSERTER EXPANSION TO *THE RICHMOND PALLADIUM-ITEM* & A QUIPP PACKMAN TO *THE PADUCAH SUN*

THE LONGVIEW NEWS-JOURNAL PURCHASED A COMPLETE INSERTING & PACKAGING SYSTEM FROM QUIPP

Quipp, Inc. announced that it has signed an agreement with *The Longview (TX) News-Journal* to supply an integrated post-press inserting and packaging system for the newspaper's expanded production facility. *The News-Journal* is part of the Cox Newspaper group.



Mike Kady, Quipp
President & CEO

As part of this contract, Quipp will supply a turnkey system installation including a Quipp-Newstec 20:2 High-Speed Inserter, NEWSCOM 6 Insert Management Control System, Quipp-Gripp III Single Gripper Press Conveyor, Quipp On-Line Feeder System, eight (8) NT200 Hopper Loaders, along with Quipp Stacker (1), Quipp Bottomwrappers (2) and downstream distribution equipment.

Mike Kady, Quipp President & CEO, stated that "We are pleased with this opportunity to, once again, demonstrate Quipp's capability to supply an integrated mailroom system from press folders to delivery trucks." Installation will begin in the third quarter of this year.

The Longview News-Journal has been a satisfied Quipp customer for over 10 years and most recently, in February 2005, purchased two (2) lines of the Quipp-Gripp III Single Gripper Conveyor to deliver products from the newspaper's press folders to existing horizontal conveyors. The new system will expand the use of Quipp-Gripp III Gripper Conveyors, eliminating the horizontal belt conveyors.

The Longview News-Journal has a circulation of close to 30,000 on weekdays and nearly 40,000 on Sundays.

The New York Times purchased eleven (11) Quipp Model 500 Wide Stackers and eleven (11) Quipp Viper Wrappers to be installed in their College Point facility in NY.

Equipment to be installed beginning of Second Quarter 2007.

The Paducah Sun purchased one (1) Quipp Packman Packaging System to be installed in their facility in Paducah, KY.

Quipp PACKMAN: Stack, Wrap, Print & Strap in one fast, reliable operation

As the product is stacked and processed in the QUIPP PACKMAN, it is held within close-coupled guide walls. The resulting stacks are brick-like, well protected with kraft bottom or $\frac{3}{4}$ wrap, optionally labeled and then strapped for handling both for storage and/or for immediate distribution.



The Seattle Times
purchased seven (7) Quipp
Viper Wrappers with
Powered Side Walls to be
installed in their facility in
Bothell, WA.



The News & Observer
purchased six (6) Quipp
Model 501 Narrow Stackers
to be installed in their
facility in Raleigh, NC.

The News-Herald, a Journal-Register
newspaper, purchased four (4) Quipp Model
501 Narrow Stackers, two (2) Quipp Viper
3/4 Wrappers and a Quipp Twin-Trak Belt
Conveyor System to be installed in their
facility in Willoughby, OH.

The Richmond Palladium-Item, a Gannett Newspaper, purchased from QUIPP an SLS-1000® Inserter Expansion, consisting of a Remanufactured Two Feeder Module, with jogger assembly, feeder air blast kits, motors, drives and a remanufactured hopper loader. Installation will take place in the First Quarter of 2007 in Richmond, IN.

QUIPP "REMANUFACTURED FEEDER PROGRAM"

For additional information on the **QUIPP "REMANUFACTURED FEEDER PROGRAM"** or to order **SLS-1000® Inserter Parts**, please contact our Parts Department at:

Phone: 305-623-8700 ext. 348 or 339 or 1-800-258-1390

Fax: 305-623-0980 or parts@quipp.com

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BEFORE



AFTER



Quipp Systems, Inc. SOUTHEAST TERRITORY

Effective immediately, Angel Arrabal, Quipp's VP of Sales & Marketing, assisted by Greg Verstrate from our project engineering department, will service our Southeast customers.

Greg Verstrate has been part of our Quipp team since March 2004 as a Project Engineer. He has also worked during the past year assisting our Sales Department with its sales efforts. Greg is a graduate of ITT Technological Institute in California and holds a Bachelor's Degree in Automated Manufacturing Technology.



Greg Verstrate

Greg is experienced in developing proposals, quotations, installation and 3D drawings, as well as, determining the required bills of material and releasing the necessary components to manufacturing. With respect to customer orders for which he has developed the initial quotation, he also coordinates our internal efforts to meet customer specifications with regards to product design and delivery requirements.

Greg will be contacting our Southeast customers to personally introduce himself and assist or answer any questions.

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Quipp, Inc., through its operating subsidiary, Quipp Systems, Inc. offers a complete line of reliable mailroom equipment. The Quipp and Newstec brands provide a wide range of equipment, systems, controls and service solutions.



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