

Quipp sells a complete mailroom system to C.A. Últimas Noticias in Caracas, Venezuela, announces other recent sales, expands inserter at the Richmond-Palladium and upgrades NEWSCOM 6 inserter software at El Tiempo in Bogota, Colombia

Quipp sells a complete mailroom system to C.A. Últimas Noticias in Caracas, Venezuela, consisting of Quipp-Gripp III Single Gripper Conveyor System, Model 500C Stackers, Viper Wrappers, Strappers and an extension to their existing Quipp Bundle Distribution System

C.A. Últimas Noticias in Caracas, Venezuela has been a satisfied Quipp customer since 1988, when they purchased a Quipp Twin-Trak Belt Conveyor System with four (4) Quipp Model 200 Stackers and floor equipment. Then, in 2000, C.A. Últimas Noticias purchased a Quipp-Gripp II Single Gripper Conveyor System and a Quipp Bundle Distribution System.

And now, for their new mailroom expansion, C.A. Últimas Noticias has purchased a Quipp-Gripp III Single Gripper Conveyor System along with an extension to their existing Quipp Bundle Distribution System (BDS), which includes two (2) Quipp Model 500C Stackers, two (2) Quipp Viper Wrappers, four (4) Strappers, two (2) Truckloaders, several matte-top conveyors and the software to control their BDS.

C.A. Últimas Noticias is one of the largest newspapers in Venezuela with a daily circulation of 230,000 and 350,000 on Sundays.

The entire mailroom system is due to be operational in the fourth quarter.



**C.A. Últimas Noticias
Caracas, Venezuela**



**Quipp-Gripp II Single Gripper Conveyor
System installed in 2000**



**Quipp BDS Bundle Distribution System
installed in 2000**

Other Recent Quipp Stacker Orders

- Fort Wayne Newspapers, Fort Wayne, IN – 500W (4)
- Cincinnati Enquirer, Cincinnati, OH – 501W (2)
- The Idaho Statesman, Boise, ID – 500N (1)
- Delaware County Daily Times, Primos, PA – 501N (2)
- The News & Observer, Raleigh, NC – 501N (1) (this stacker is in addition to the six (6) stackers they purchased in December 2006)
- Lansing State Journal, Lansing, MI – 500W (1)
- News-Democrat, Belleville, IL – 501N (1)
- The Winchester Star, Winchester, VA – 501N (1)
- Battle Creek Enquirer, Battle Creek, MI – 501W (1)
- Culpeper Star Exponent, Culpeper, VA – 500N (1)
- Bradenton Herald, Bradenton, FL – 501N (1)
- Dothan Eagle, Dothan, AL – 500N (1)
- EL DIARIO MONTAÑÉS, Santander, Spain – 500W (1)
- The Star Phoenix, Saskatoon, SK, Canada – 500C (1) (Model 500C includes Bundle Compression Capability and Stream Squeeze Roller)

The **Quipp Model 500C Stackers** have two major enhancements:

1) **Bundle Compression Capability**, squeezing out excessive air to produce a more compact bundle

2) **Stream Squeeze Roller**, producing a tighter fold for improved bundle quality



The **Quipp Model 500C Stacker** can operate in two modes: Standard and C-Mode (Compression Mode). The versatile **Quipp Model 500C Stacker**, operating in its Standard Mode handles large page counts where faster cycle time is required. In C-Mode handles thinner products (whether tabloid or broadsheet) with ease. It accurately counts, batches, and delivers either compensated or straight stacks. A lift plate on its turntable compresses the stacks, removing most of the air trapped between pages and copies, producing improved bundle integrity.

Some Recent Quipp Viper Orders

- The Roanoke Times, Roanoke, VA (1 Viper $\frac{3}{4}$ Wrapper w/ 20" Infeed Extension and Powered Side Walls)
- Dow Jones Co., Monmouth Junction, NJ (4 Vipers)
- Dow Jones Co., Charlotte, NC (2 Vipers)
- The Winchester Star, Winchester, VA (1 Viper)
- Wichita Falls Times Record News, Wichita Falls, TX (1 Viper w/ 20" Infeed Extension)
- Culpeper Star Exponent, Culpeper, VA (1 Viper)



Some Recent Quipp Conveyor Orders

- The Roanoke Times, Roanoke, VA – floor equipment
- Battle Creek Enquirer, Battle Creek, MI – floor equipment

**Quipp sets new industry standard:
Over 3,700 stackers and over
2,300 wrappers sold since 1983!**

From all of us here at Quipp, our most sincere *THANKS* to all our customers for your continued confidence in our products and people.

In March of this year, Quipp announced that **Bliss Communications** purchased a new Quipp Twin-Trak Belt Conveyor System and Quipp-Gripp III Single Gripper Conveyor System along with a complete Quipp Bundle Distribution System which also includes two (2) Quipp Packman Packaging Systems with Ink Jet Printers. The systems will be installed and operational during the third quarter of 2007 in Janesville, WI.



The Janesville Gazette/ Bliss Communications Janesville, WI

From left to right, Tim with *The Janesville Gazette* team:

Tim Dudley (Quipp's Midwest Sales Manager)
Mary Jo Villa (Circulation Director)
Skip Bliss (President and CEO)
Chuck Flynn (V.P. Technical Director)
Tim Murrey (Packaging Manager)



**The Janesville Gazette/ Bliss Communications
Janesville, WI**

Some of our Recent Installations!

The Richmond Palladium-Item (Gannett)



From left to right:
Ray McCandless (Production Director) &
David Davis (Mailroom Manager)

The Richmond Palladium-Item/Gannett
Richmond, IN



Quipp recently completed the installation of an Inserter Expansion at the *Richmond Palladium-Item*, in Richmond, IN.

Early in the year, *The Richmond Palladium-Item*, a Gannett Newspaper, purchased from QUIPP an Inserter Expansion, consisting of a Remanufactured Two Feeder Module, with jogger assembly, feeder air blast kits, motors, drives and a remanufactured hopper loader.

Some of our Recent Installations!

El Tiempo, Bogotá, Colombia



El Tiempo, Bogotá, Colombia



Quipp NEWSCOM 6 Inserter Control System (new I/O panel shown above)



El Tiempo staff being trained on their new Quipp NEWSCOM 6 Inserter Control

From left to right: Nestor Rodriguez, Jose Camargo, Stuart Gardner (Quipp), Dario Silva, Hernan Lozano, Ronald Vargas & Ralph Valero (Quipp)



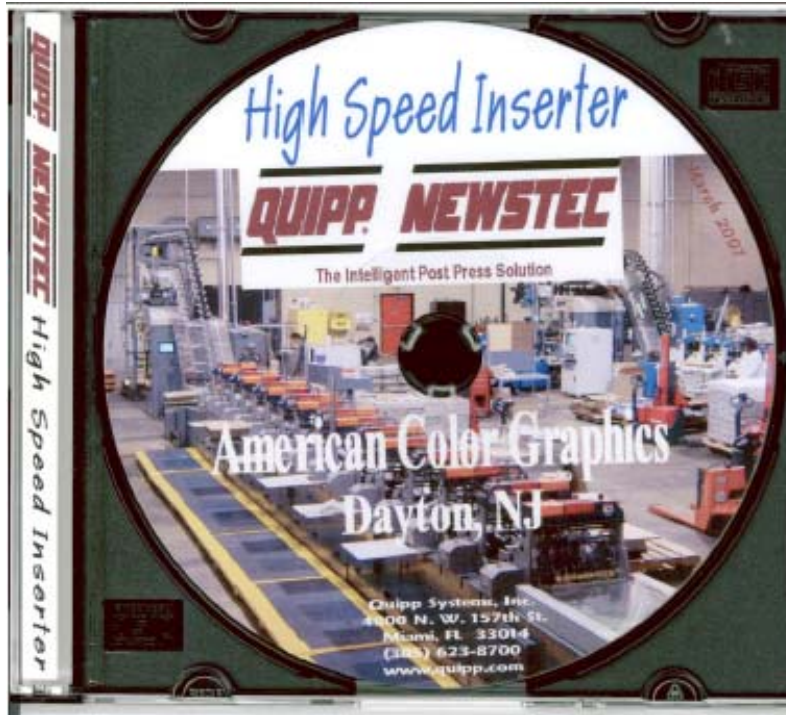
El Tiempo staff being trained on their new Quipp NEWSCOM 6 Inserter Control

From left to right: Nestor Rodriguez, William Castellanos, Cesar Torres, Jose Camargo, Abundio Trujillo, Ralph Valero (Quipp), Mauricio Romero, Stuart Gardner (Quipp) & Jairo Hernandez

El Tiempo upgraded their inserter software with the Quipp NEWSCOM 6 Inserter Control System. The system was installed in April in Bogotá, Colombia.



To request a copy of our latest CD, showing our recent installation of the **Quipp-Newstec High-Speed Inserter** running at the *American Color Graphics* plant in Dayton, New Jersey, please contact us at (305) 623-8700 ext. 350 or e-mail us at news@quipp.com.



The CD also demonstrates the improved capabilities of the **Quipp NEWSCOM 6 Inserter Control Software**.

A **Quipp NEWSCOM 6 Inserter Control System** upgrade will allow you to:

- Shorten your setup times.
- Meet more complex production run challenges.
- Provide better insert tracking and accountability.

NEWSCOM 6 has many new features to help you achieve your production goals! Original control systems can be upgraded in a few days and in most cases, previous versions of **NEWSCOM** can be upgraded in a single day!

Give Quipp a call today to schedule your free demonstration.

For a list of current users, brochure and CD demonstrating additional capabilities of the **NEWSCOM 6 Insert Management Control System**, please call Quipp at 305-623-8700 ext 350 or e-mail us at news@quipp.com.

More pictures from NEXPO 2007!



(From left to right)
Terry Mason, Quipp's Western Sales Manager
Paul Schafer, Production Manager
The Spokesman-Review, Spokane, WA



(From left to right)
Carey Sydow, Production Manager,
Rockford Register Star, Rockford, IL
Kris Smith, Production Director,
Rockford Register Star, Rockford, IL
Tim Dudley, Quipp's Midwest Sales Manager



(From left to right)
Barrington Barnes, *The Jamaica Observer Ltd*,
Kingston, Jamaica
Terry Connors, Quipp's Northeast Sales Manager



(From left to right)
David O'Neill, Quipp's Central Sales Manager
Leticia Gostisa, Quipp's Marketing Manager
Robert Kotwasinski, VP/Production,
The Arizona Republic, Phoenix, AZ

More pictures from NEXPO 2007!



Otis Raybon (Left), Vice President Operations, News Publishing Company, Rome, Georgia with Greg Vrestrate, Quipp's Southeast Sales Assistant

The News-Tribune has a Quipp-Newstec High-Speed Inserter and a Quipp Model 500 Stacker and is going to be soon installing a Quipp Twin-Trak Belt Conveyor System in their facility in Rome, Georgia.

Quipp, Inc., through its operating subsidiary, Quipp Systems, Inc., offers a complete line of reliable mailroom equipment. The Quipp and Newstec brands provide a wide range of equipment, systems, controls and service solutions.



The Intelligent Post Press Solution

www.quipp.com