

QUIPP SELLS FOUR (4) QUIPP PACKMAN SYSTEMS TO THE TRIBUNE DIRECT IN NORTHLAKE, ILLINOIS, AND HELPS SIX (6) NEWSPAPERS IN FLORIDA SAVE LABOR COSTS AND PRODUCTION TIME AND INCREASE THEIR NET THROUGHPUT RATES WITH THEIR SIXTEEN (16) QUIPP PACKMAN SYSTEMS

Tribune Direct, with headquarters and main production facility located in Northlake IL, is a national direct marketing company that delivers turnkey high impact, measurable direct mail and shared mail TMC products to consumers. Tribune Direct has facilities located in 7 major markets across the country which include Northlake IL, Los Angeles CA, Orlando FL, Ft Lauderdale FL, Allentown PA, Hartford CT and Baltimore MD.



Tribune Direct's Northlake facility distributes nearly 6 million TMC packages and 5.7 million solo mail packages weekly.

Tribune Direct's Northlake IL facility has placed an order with Quipp for four (4) Quipp Packman Systems to begin replacing their obsolete stacking equipment in order to improve quality and increase productivity of their TMC products. The new Quipp Packman Packaging Systems interface with both GMA and Goss equipment, allowing for accurate postal carrier route bundle breaks while minimizing the labor needed to package the bundles.

**THE QUIPP
PACKMAN
PACKAGING
SYSTEM CAN
SAVE YOU
TIME &
MONEY IN
HANDLING YOUR
MOST DIFFICULT
INSERTED
PRODUCTS.**

Sixty (60) Quipp Packman Systems Sold!!

Sixteen (16) Quipp Packman Systems installed in Florida!!



QUIPP PACKMAN:
Stack, Wrap, Print & Strap
in one fast, reliable operation

The Villages Daily Sun has two (2) Quipp Packman Systems



Quipp PACKMAN Packaging System

The integrity of bundles is maintained through the strapping process, resulting in bundles of the highest quality.

Because the bundles are contained throughout the entire process, less handling is required.



Mr. Phil Moore, Manager
The Villages Daily Sun

The Orlando Sentinel, a Tribune newspaper, has four (4) Quipp Packman Systems



Mr. George Burton
Process Planning Manager
The Orlando Sentinel



The QUIPP PACKMAN design is based on Quipp Stacker & Bottomwrapper technology, developed in **over 3,600 stackers** and **2,200 wrappers** sold since 1983.

Because the QUIPP PACKMAN is based entirely on familiar and proven technology, both operator and maintenance personnel will immediately be comfortable with its operation and care.

Florida Today, a Gannett newspaper, purchased the first two (2) Quipp Packman Systems in March 2004



Mr. Marcus Greco
Packaging Center Manager
Florida Today



The Quipp PACKMAN addresses the primary challenge inherent with Sunday inserted products: *bundle quality.*

Containing the bundle through the entire process solves this issue, *resulting in substantial labor savings.*



The Tampa Tribune, a Tribune newspaper, has two (2) Quipp Packman Systems



Mr. Danny Garren (left) - PADC Manager
Mr. Randy Richards - PADC Supervisor
Tampa Tribune

The Pensacola News Journal, a Gannett newspaper, has two (2) Quipp Packman Systems



Mr. Rich Ottensmeyer, Operations Director
Pensacola News Journal

The Sun Sentinel in Fort Lauderdale, a Tribune newspaper, has four (4) Quipp Packman Systems





To request a complete User's List, Brochure, Specifications Sheet, a VIDEO or a CD on the Quipp PACKMAN Packaging System or all other Quipp products and systems, including our Quipp-Newstec High-Speed Inserter, please e-mail us at news@quipp.com or call us at (305) 623-8700 ext 350.



QUIPP, INC., THROUGH ITS SUBSIDIARIES, QUIPP SYSTEMS, INC. AND NEWSTEC, INC. OFFERS A COMPLETE LINE OF RELIABLE MAILROOM EQUIPMENT.

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