

## **QUIPP'S BOOTH IS VISITED BY MANY CUSTOMERS AT NEXPO 2007!**

**We would like to sincerely thank all our customers for visiting our booth at NEXPO 2007 in Orlando! Since we have so many great pictures with our customers, some of the pictures will be published in future newsletters.**



### **The Quipp Sales Team at NEXPO 2007!**

**From left to right:**

***Terry Connors (Northeast), Terry Mason (Western), David O'Neill (Central), Tim Dudley (Midwest), Greg Verstrate (Southeast) and Angel Arrabal (Quipp's VP of Sales & Marketing)***

Qui pp Booth at NEXPO 2007 i n Or l ando, Fl ori da.



**Over 65 Quipp Packman Systems Sold!!**



**Quipp-Newstec High-Speed Inserter (2 box unit shown above)**



**Over 3,600 Stackers and over 2,200 wrappers sold since 1983!!**



## *The Yakima Herald Republic won the Quipp NEXPO Raffle Promotion.*

Quipp will send an experienced service technician to the Yakima Herald Republic facility in Yakima, Washington to perform a maintenance call on their Quipp equipment for three (3) days at no charge.

**Terry Mason** (left), Quipp's Western Sales Manager, with **Mr. Rick Oram** (right), Yakima Herald Republic Operations Director.



*The Yakima Herald Republic has been a Quipp customer since 1994, having purchased Quipp Model 300 & 350 Stackers, Quipp Wrappers, a Quipp Twin-Trak Belt Conveyor System and other Quipp floor conveyors.*

**Angel Arrabal** (left), Quipp's VP of Sales & Marketing, picked the winning raffle ticket on Tuesday April 24.



***Mr. Bob Billings (left), Production Director Longview News-Journal with Greg Verstrate (right), Quipp's Southeast Sales Assistant***

*The Longview News-Journal, a Cox Newspaper, has recently purchased a complete inserting and packaging system from Quipp. The system will be installed this summer.*

***Mr. Robin Allmon (right), Operations Manager The Cortez Journal, with David O'Neill (left), Quipp's Central Sales Manager***

*The Cortez Journal has recently purchased one Remanufactured (8:1) High Speed Inserter with a single stacker delivery facility from Quipp. The system will be installed this summer.*





*Mr. Tom Beilke (left), Senior Project Coordinator Engineering Services for the Chicago Tribune, with Christer Sjogren (right), Quipp's Executive VP.*

*The Chicago Tribune purchased fourteen (14) Quipp Model 500W Stackers in December 2006 while the Tribune Direct purchased six (6) Quipp Packman Systems.*

*The Naples Daily News, a Scripps newspaper, purchased three (3) Quipp Model 501 Stackers in June 2006.*



## ***Naples Daily News***

*(from left to right)*

*Mr. Thomas Sewall, Director of Operations*

*Mr. Casey Cote, Pressroom Manager*

*Mr. Glenn Williams, Packaging Manager*



*Quipp received special visitors: The DiMare family (Dario Designs).*

*Left: Angel Arrabal with Linda DiMare & Cristina DiMare (wearing the floral dress).*

**THANKS TO DARIO DESIGNS FOR THE GREAT MEATBALL SANDWICHES!!**

*For over 2 decades The Miami Herald has been a great Quipp partner, testing our new products and systems!*

*Thanks to The Miami Herald team for their support and friendship!*



***The Miami Herald Team!!***



**Mr. Martin Black,**  
Production Director  
The Honolulu  
Advertiser (left), with  
**Terry Mason,**  
Quipp's Western  
Sales Manager

The Honolulu Advertiser has been a Quipp customer since 1998, having purchased four (4) Quipp Automatic Cart Loader Systems, several Quipp Model 401 & 501 stackers, Quipp Viper Wrappers, Quipp Conveyors and Quipp floor equipment.

**Forum  
Communications**  
purchased two (2) Quipp  
Viper Wrappers for  
their Grand Forks  
newspaper, **The Grand  
Forks Herald** in  
December 2006 and two  
(2) Quipp Model 500  
Stackers for their  
Duluth newspaper, **The  
Duluth News Tribune**  
in January 2007.



*(from left to right)*  
**Mr. Mike Crabtree, Asst. Production Manager, The Forum**  
**David O'Neill, Quipp's Central Sales Manager**  
**Mr. Harold Schmunk, Director/Printing Operations, The Forum**



Bobby Perez (left), Quipp's Customer Service Manager, had the opportunity to explain all features and benefits of the Quipp Viper with Ink-Jet System to **Mr. David Guay** (right), Operations Director, The Post-Star/Lee Enterprises, Inc.

In January 2007, The Post-Star purchased a Quipp Viper ¾ Wrapper which was installed in their facility in Glenn Falls, NY.

*Mr. Altman & Mr. Richmond visited the Quipp facility in Miami in December 2006 for the first time.*



*(from left to right)*

*Mr. Ramsey Altman, Purchasing Manager of Cox Newspapers Inc.  
Leticia Gostisa of Quipp's Marketing Manager  
Mr. Stan Richmond, VP/Operations of Cox Newspapers Inc.*



For the second consecutive auditing period, *The Villages Daily Sun* stood out as the nation's fastest growing newspaper, tops among all publications across the country dedicated to printing seven days per week.

Congratulations to *The Villages Daily Sun* Team!



*Above: Mr. Ingo Fockler, Operations Manager, The Villages Daily Sun*

*The Villages Daily Sun purchased two (2) Quipp Packman Systems in December 2005.*



*The Plain Dealer purchased two (2) Quipp Packman Packaging Systems in December 2004 for their facility in Brooklyn, OH.*

**From left to right:**

- Mr. Keye Daus, Asst Operations Director, The Plain Dealer*
- Mr. Pablo Vidlak, Packaging Manager, The Plain Dealer*
- Skip Connors, Quipp's VP of Corporate Development*
- Mr. Joseph Bowman Director of Operations The Plain Dealer & Angel Arrabal, Quipp's VP of Sales & Marketing*

**Left to right:**

- Leticia Gostisa**, Quipp's Marketing Manager
- Mr. Peter Zanmiller**, Publisher, The Times in Shreveport, LA &
- Tim Dudley**, Quipp's Midwest Sales Manager





*The Cincinnati Enquirer purchased three (3) Quipp Packman Packaging Systems in October 2004.*

*The Cincinnati Enquirer has innumerable Quipp Stackers and other Quipp equipment, including five (5) Quipp Automatic Cart Loaders and a Quipp Waste Handling System.*

From left to right:  
**Christer Sjogren**, Quipp's Executive VP  
**Mr. David Preisser**, VP/Production The Cincinnati Enquirer  
**Angel Arrabal**, Quipp's VP of Sales & Marketing

Quipp installed a 16:2 Quipp-Newstec High Speed Inserter and a Quipp Model 500 Stacker in the American Color Graphics plant in Medina, Ohio, at the beginning of 2006 and in May of 2006, ACG ordered a 16:2 and a 12:2 Quipp-Newstec High Speed Inserters as well as two (2) Model 500 Quipp Stackers and two (2) Quipp Vipers for their Dayton, New Jersey plant.



From left to right:  
**Terry Connors**, Quipp's Northeast Sales Manager  
**Mr. Terry Hubner**, SR VP/Engineering, American Color

More pictures of Qui pp Booth at NEXPO 2007 i n Orl ando.





**Stuart Gardner** (left) had the opportunity to demonstrate the **NEWSCOM 6 Insert Management Control System** to many existing and potential new customers.

If you have plans to upgrade your inserter controls in the near future, please request a free demonstration of the **Quipp NEWSCOM 6** to view all features and benefits of our latest inserter software.



On behalf of all of us at Quipp, we would like to thank our customers for visiting our booth at NEXPO 2007 in Orlando.

See you in Washington, DC next year.

*Quipp, Inc., through its operating subsidiary, Quipp Systems, Inc., offers a complete line of reliable mailroom equipment. The Quipp and Newstec brands provide a wide range of equipment, systems, controls and service solutions.*



The Intelligent Post Press Solution

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