

Quipp sells 7 Stackers to *The South Florida Sun-Sentinel*, which has recently finished the installation of 4 Quipp PACKMAN

The ***South Florida Sun-Sentinel*** purchased another seven (7) Quipp Model 501 Stackers to be installed in their Deerfield Beach, FL facility this summer.



The Sun-Sentinel Team: Joel Meyer (left), Sr. Operations Manager Packaging & George "Wade" Franklin, Sr. Operations Manager Packaging

The ***South Florida Sun-Sentinel*** has recently finished the installation of their four (4) Quipp PACKMAN Packaging Systems.

The four (4) QUIPP PACKMAN Systems help *THE SUN-SENTINEL* save valuable labor costs

With the previous equipment/layout ***The Sun-Sentinel*** was running off their GMA SLS 3000 Inserter at 11,000/hour (10 papers in a bundle).

With the Quipp PACKMAN ***The Sun-Sentinel*** is running off the GMA SLS 3000 Inserter at speeds over 20,000/hour (10 papers in a bundle).

Because ***The Sun-Sentinel*** increased production, they had to hire 2 more people to load the CARTS.

They were using 56 people on 10-hour shifts to run the inserter and load carts each day. Due to the increased bundle throughput by using the Quipp Packman, they increased staffing to 58 people but reduced hours to an 8-hour shift.

56 people x 10 hours shift = 560 man hour

58 people now x 8 hours shift = 464 man hour

The South Florida Sun-Sentinel is saving 96 man-hours a day on the Friday and Sunday ROP advance insert runs.



The Quipp PACKMAN in operation at ***The Sun-Sentinel***

Quipp continues to invest heavily in Employee Development & Customer Satisfaction



Customer Service Seminar held at Quipp

Some of Quipp's Main Strategic Objectives are **Employee Development** and **Customer Satisfaction**.

This past month, Quipp hired Rockhurst University to develop a specific **Customer Service Seminar** in our facility aimed at our industry and company needs.

Personnel from our Parts, Service, Marketing and Project Engineering departments had the opportunity to attend this seminar and find **new ways to improve company image and customer satisfaction**.

Also last month we had our **Semi-Annual Aftermarket Meeting**, where all employees from Parts, Service and Marketing meet in our headquarters office to discuss the aftermarket program. Since we implemented this program one year ago, many parts kits promoting safety and increased productivity have been created as requested and recommended by our customers.



Quipp's Aftermarket Team (from top to bottom): Mike Kady, Esteban Barreto, Bill Hall, Ed Klimeczko, Jimmy Jamil, Bobby Perez, Joe Engel, Rosa Menendez, Madeline Yeber, Leticia Gostisa & Jurgen Kirschner



Quipp Marketing Survey

We would like to express our **sincere gratitude** to all our customers who take time off their busy schedules to answer our **Marketing Survey**. Your input will help guide our R&D, Marketing and Strategic efforts. Thank you for leading us into your future.

Quipp promotes community involvement teaching Boy Scouts & Girl Scouts about Engineering, Manufacturing & Safety



Girl Scouts Troops # 794 & 218 and Cubs Scout Packs # 870 & 534



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