

Quipp sells major mailroom project to *The South Bend (IN) Tribune*, reminds customers of its complete line of products, offers solution to existing Quipp Model 30X Obsolete Components & hires Terry Mason as Western Sales Manager

Quipp has been awarded a contract from *The South Bend (IN) Tribune* to supply a new bundle packaging system for their mailroom expansion and renovation project.

Included in the sale were five (5) Quipp Packman Packaging Systems, three (3) Model 500C Stackers, and a manually operated Bundle Distribution System consisting of five (5) tielines and over fifteen (15) mattetop, rollerslat, and spiral conveyors.

Each of the five (5) Quipp Packman will be fed by either Press product or Inserted products. The 500C Stackers will be used primarily for stacking down pre-run press products as well as to build bundles for the existing NP630 inserter.

Quipp was chosen to be the supplier for this system due to the success of the Quipp Packman Packaging System in other operations around the country. A new inserter with the capacity to run large packages at higher speeds will also be installed in the mailroom at *The South Bend Tribune*. There was a need for reliable Stackers with the speed and capacity to handle such packages and the Quipp Packman was the obvious choice.

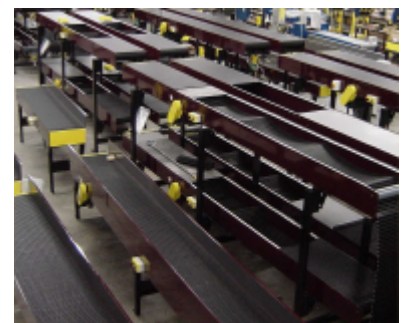
The installation of the equipment to be supplied by Quipp will begin in the first quarter of 2006.



Quipp PACKMAN Packaging System



Quipp Model 500C Stacker with Bundle Compression Capability & Stream Squeeze Roller



Quipp Floor Equipment Rollerslat, Mattetop and Spiral Conveyors

COMPLETE LINE OF MAILROOM EQUIPMENT OFFERED BY QUIPP & NEWSTEC

Dear Customer, do you realize that QUIPP SYSTEMS with its sister company NEWSTEC has a complete product line for **ALL** your mailroom needs?

- ✓ **Inserters for Small & Medium-Size Newspapers** (Quipp IN-LINE Inserting System)
- ✓ **Inserters for Larger Newspapers** (High-Speed Modular Inserter available through NEWSTEC)
- ✓ **Inserter Control Upgrades** (NEWSCOM PC inserter management controller)
- ✓ **Collators with Poly-Wrapping Capabilities** (Quipp IN-LINE C)
- ✓ **Gripper Systems** (Quipp-Gripp III Single Gripper Conveyor System)
- ✓ **Belt Conveyors** (Quipp Twin-Trak Conveyor)
- ✓ **Bundling/Packaging Systems** (the Quipp PACKMAN stacks, wraps, prints and straps in one fast, reliable operation ... with PROVEN technology)
- ✓ **Stackers** (Quipp Model 500 Stacker ... with over 3,400 units sold worldwide)
- ✓ **Wrappers with ¾ Capabilities** (Quipp Viper Wrapper ... over 2,100 units sold worldwide)
- ✓ **High-Resolution Ink Jet System** (Label printer to be installed on Quipp Vipers)
- ✓ **Counter Stacker for Small & Medium-Size Newspapers** (Quipp Off-Press Counter Stacker)
- ✓ **Floor Conveyors** (Matte-top, Rollerslat & Complete Bundle Distribution Systems)
- ✓ **Palletizers** (Quipp Automatic Palletizer System - APS)
- ✓ **Cart Loaders** (Quipp Automatic Cart Loader System – ACL)

Since 1983 Quipp has been committed to the success of the newspaper industry, investing in R&D and Customer Service Programs and continuing to provide high quality products and systems that help newspapers achieve their goals today and in the future.

Thank you to all our customers who made it all possible!

Quipp, Inc., through its subsidiaries, Quipp Systems, Inc. and Newstec, Inc. offers a complete line of reliable mailroom equipment.

NEWSTEC
>Intelligent Inserting Technology<

QUIPP[®]

ATTENTION EXISTING QUIPP 30X STACKER OWNERS

QUIPP OFFERS SOLUTION FOR OBSOLETE COMPONENTS

The Quipp Model 30X Stacker was produced between 12-16 years ago and over 500 units were shipped with the majority of them still active in production today. One of the biggest challenges today's manufactures face is parts obsolescence and particularly with electronics.

Quipp has always tried to design around components that we felt would be available for many years to come, but unfortunately with today's fast paced world of electronics items are discontinued or changed very fast.

In the case of the Quipp Model 30X Stacker, Quipp has re-engineered a new replacement part or kit for any component that is no longer available from the manufacture.

Model 30X replacement touch screen kits are available in stock and have been successfully used for over one year.



Old Number	Description	New number
7582	Touchscreen	3311-33392
4148	Stepper Drive	3421-38978
3976	Power supply	3311-35651
3311-15293	CPU	1929-38798 (new kit includes all boards) *
3411-16011	Indexer - SS	1929-38798 (new kit includes all boards) *
3411-16012	Indexer- Pusher	1929-38798 (new kit includes all boards) *
3113-8650	Low speed	1929-38798 (new kit includes all boards) *
3311-16466	PCP input	1929-38798 (new kit includes all boards) *

Trade-in's welcomed on all functioning old boards

**For additional information & pricing on the Model 30X
Obsolete Component Kits, please contact our Parts
Department today at 1-800-258-1390 or at
parts@quipp.com.**

QUIPP HIRES TERRY MASON AS WESTERN SALES MANAGER

We are pleased to announce **Terry Mason** joined Quipp Systems, Inc. on September 19, 2005 as our **Western Sales Manager** reporting directly to Angel Arrabal, VP of Sales & Marketing.

As the Western Sales Manager, Terry will be responsible for the Sales activities in:

- Arizona (AZ)
- Alaska (AK)
- California (CA)
- Hawaii (HI)
- Idaho (ID)
- Nevada (NV)
- Oregon (OR)
- Utah (UT)
- Washington (WA)
- Alberta (AB), Canada
- British Columbia (BC), Canada



Terry Mason can be reached at:

**Quipp Phone: (305) 623-8700
ext. 453**

Cell Phone: (951) 218-6008

E-mail: tmason@quipp.com

Terry brings over fifteen (15) years of newspaper mailroom experience and over ten (10) years of sales experience.



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